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Adam Versaci
Corporate Lawyer
Jackson McDonald

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Caroline Mense
Principal Lawyer
Legal Enablers

I lead a team of knowledge professionals focused on connecting lawyers with the right information and that's what Practical Law does for us.



Daniel Healey
Head of Library &
Information Services
Norton Rose Fulbright

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Banking & Finance	Lending and security <ul style="list-style-type: none">Guarantees and indemnitiesLegal opinionsLending: bilateral and generalLending: syndicatedLetters of credit and performance bondsSecuritySet-off and nettingSubordination, priority and intercreditor	Specialist transactions <ul style="list-style-type: none">Acquisition financeAged care financeCommercial real estate financeDebt capital marketsDerivativesESG and sustainability financeRetirement village financeSecuritisation and structured finance	Contracts <ul style="list-style-type: none">Execution formalitiesGeneral contracts and boilerplateContract law Global COVID-19 toolkit <ul style="list-style-type: none">Finance & Financial Regulation Global Coronavirus Toolkit
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Commercial	Advertising and marketing <ul style="list-style-type: none">Direct marketingSocial media and websitesSponsorshipCelebrities and influencersTrade promotionsDomain names Ethical trading <ul style="list-style-type: none">Modern slaveryAnti-bribery and corruptionESG Data protection and privacy <ul style="list-style-type: none">PrivacyData retentionCybersecuritySecurity of critical infrastructureData breachData protectionConsumer Data RightSurveillanceEmployee data and monitoring Defamation	E-commerce <ul style="list-style-type: none">WebsitesPaymentsElectronic contractsDomain namesElectronic signatures Execution formalities	General contracts and boilerplate	Intellectual property <ul style="list-style-type: none">PatentsTrade marksCopyrightGeneral IPBrand protectionDesignsAssignments and licensingDomain names Technology <ul style="list-style-type: none">AgileHardwareSoftwareCloudDomain namesProcurement and tendersOutsourcingTechnology contracting	Cybersecurity <ul style="list-style-type: none">E-commerceWebsitesPaymentsElectronic signaturesPre-transaction agreementsExecution formalitiesSecurity of critical infrastructure Outsourcing	Pre-transaction agreements and confidentiality <ul style="list-style-type: none">ConfidentialityTrade secrets and know-how Supply of goods and services <ul style="list-style-type: none">AgencyContractsGeneral contracts and boilerplateE-commerceEthical tradingManufacturing and warehousingProcurement and tendersContract managementInsuranceSupply of goodsSupply of servicesPaymentsDistribution and logistics
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Commercial Real Estate	Conveyancing <ul style="list-style-type: none">Contracts and transfersConveyancing procedureElectronic conveyancingOff the plan Leasing <ul style="list-style-type: none">Assignment, variation, surrender and terminationCommercial leasesGreen leasingLeases and licencesRetail leases	Projects and development <ul style="list-style-type: none">Aged care and retirement villagesDevelopment Property practice and procedure <ul style="list-style-type: none">Due diligenceGeneral property resources Finance and security <ul style="list-style-type: none">Mortgages and security	Contracts <ul style="list-style-type: none">Execution formalitiesGeneral contracts and boilerplateContract law Global COVID-19 toolkit <ul style="list-style-type: none">Australian COVID-19 commercial real estate resourcesReal Estate Global Coronavirus ToolkitA/NZ coverage
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Company Law	Companies <ul style="list-style-type: none">Company administration and meetingsCompany formation and constitutionCorporate governanceDirectorsDividendsShare capitalShareholder activism	<ul style="list-style-type: none">Shareholder arrangementsShareholder rights and remediesVoluntary winding up and deregistrationWhistleblowers Collective investments <ul style="list-style-type: none">Managed fundsTrusts	Contracts <ul style="list-style-type: none">Execution formalitiesGeneral contracts and boilerplateContract law Global COVID-19 toolkit <ul style="list-style-type: none">Commercial Global Coronavirus Toolkit
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Competition and Regulation	Competition and Consumer - General principles <ul style="list-style-type: none">Application of Competition and Consumer ActCompliance and trainingMarkets and market definitionHarper Review: law before 6 November 2017 Restrictive trade practices <ul style="list-style-type: none">Cartel conductAnti-competitive contracts, arrangements and understandingsBoycotts and collective bargainingMisuse of market powerExclusive dealing	<ul style="list-style-type: none">Resale price maintenanceMergers and acquisitions affecting competition Australian Consumer Law <ul style="list-style-type: none">Misleading conduct and false representationsUnconscionable conductUnfair and unjust contractsUnfair practicesConsumer transactions and guaranteesProduct liability, safety and recalls Procedure, enforcement and remedies <ul style="list-style-type: none">Authorisation, notification and exemptionsInvestigationsEnforcement and remedies	Access regimes <ul style="list-style-type: none">Access regimes Franchising regulation <ul style="list-style-type: none">Franchising Regulation <ul style="list-style-type: none">Dealing with regulatorsFinancial Services RegulationAML and CTFForeign investmentPrivacy Regulation of specific sectorsData and digital markets
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Corporate Transactions	Acquisitions <ul style="list-style-type: none">Asset acquisitionsDue diligence: acquisitionsFinancial assistanceForeign investmentMembers' schemes of arrangementPre-transaction agreements and confidentiality: acquisitionsPrivate equity and venture capitalPublic mergers and acquisitionsRestraints of tradeShare acquisitions: privateTakeovers	Specialist transactions <ul style="list-style-type: none">Joint venturesReductions of share capitalReorganisationsShare buy-backsStart-ups Equity capital markets <ul style="list-style-type: none">Disclosure documentsInitial public offeringsIssuing equity securities: public companies	Contracts <ul style="list-style-type: none">Execution formalitiesGeneral contracts and boilerplateContract law Global COVID-19 toolkit <ul style="list-style-type: none">Capital Markets Global Coronavirus ToolkitCorporate Global Coronavirus Toolkit
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Dispute Resolution	Litigation practice and procedure <ul style="list-style-type: none">Australian judicial systemLitigation and dispute resolution strategyJurisdiction, legislation, time limits and immunitiesCourt claims: overview and pre-actionCommencement: originating process, pleadings and serviceReliefADR and compromiseCostsCase managementInterim applicationsDisclosurePrivileges and confidentialityEvidence	<ul style="list-style-type: none">Trial practiceJudgments, orders and enforcementAppealsState and territory litigation practiceRepresentative proceedingsSocial media issues in litigationLitigation for in-house counsel Specialist proceedings <ul style="list-style-type: none">Commercial contract claimsRegulatoryIntellectual property litigation Corporate insolvency <ul style="list-style-type: none">ReceivershipVoluntary administration	<ul style="list-style-type: none">Deeds of company arrangementLiquidation Personal insolvency <ul style="list-style-type: none">BankruptcyPersonal insolvency agreements Global COVID-19 toolkits <ul style="list-style-type: none">Arbitration Global Coronavirus ToolkitLitigation & Dispute Resolution Global Coronavirus ToolkitRestructuring & Insolvency Global Coronavirus Toolkit
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Employment	Employment law <ul style="list-style-type: none">Anti-bullyingBuilding industryCasual employment reformCivil remedy provisionsCross-border and immigrationDisciplineEmployment contractsEmployment status and types of workingEnterprise bargainingFamily and pregnancyFederal discrimination and harassmentGeneral protectionsGrievancesHealth, safety and incapacityIll and injured employeesIndustrial actionJobkeeperLeave	<ul style="list-style-type: none">LiabilityModern awardsPerformance managementPay and benefitsPoliciesPost-employment obligationsPractice and procedure in the FCA and FCFCOAPractice and procedure in the FWCRedundancyRegulating employment in AustraliaRight of entrySenior executive terms and conditionsTermination of employmentTransfer and sale of businessTypes of engagementWhistleblowers	Unfair dismissal <ul style="list-style-type: none">Overview of unfair dismissalJurisdiction and coverageSmall business and unfair dismissalHarsh, unjust or unreasonableSettlement and conciliationRemediesPractice and procedure Global COVID-19 toolkit <ul style="list-style-type: none">Benefits, Share Plans & Executive Compensation Global Coronavirus ToolkitEmployment Global Coronavirus Toolkit
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Insolvency and Restructuring	Corporate insolvency <ul style="list-style-type: none">ReceivershipVoluntary administrationDeeds of company arrangementLiquidation Personal insolvency <ul style="list-style-type: none">BankruptcyDebt agreementsPersonal insolvency agreements Corporate restructuring <ul style="list-style-type: none">Intra-group reorganisationsRestructuring transactions	Company fundamentals <ul style="list-style-type: none">Company formation and constitutionDirectorsManaged fundsTrusts Commercial and contract resources <ul style="list-style-type: none">Execution formalities - General contracts and boilerplateContract lawCommercial	Dispute resolution <ul style="list-style-type: none">Disputes and litigation resources Global COVID-19 toolkits <ul style="list-style-type: none">Arbitration Global Coronavirus ToolkitLitigation & Dispute Resolution Global Coronavirus ToolkitRestructuring & Insolvency Global Coronavirus Toolkit
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In-house Centre	Risk and compliance <ul style="list-style-type: none">Dealing with key risk areasCreating policies and proceduresIdentifying and managing risk Legal department operations and management <ul style="list-style-type: none">Leadership, management and personal developmentOperations, technology and spendFinding, keeping and motivating talentSourcing and managing legal servicesWellbeing	Company secretarial <ul style="list-style-type: none">Corporate governanceCompany meetingsDirectors Training centre <ul style="list-style-type: none">Training the businessTraining the legal teamInside In-house Toolkits <ul style="list-style-type: none">Legal department operationsMental health and wellbeing for lawyersDiversity and inclusionManaging the in-house legal function	<ul style="list-style-type: none">Company secretarial mattersManaging employeesRisk and compliance centreContinuing professional development (CPD)Training the legal teamTraining the businessContract administration and managementDay-to-day mattersManaging disputes and litigationMajor projects and corporate transactionsNew to in-house PowerPoint presentations <ul style="list-style-type: none">Inside In-house
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New Zealand Resource Centre	<ul style="list-style-type: none">Company lawContract lawCorporate insolvency and restructuringData protection and privacyGeneral contracts and boilerplateIn-house	<ul style="list-style-type: none">Intellectual propertyIT and outsourcingPre-transaction agreements and confidentiality Corporate transactions <ul style="list-style-type: none">Asset purchasesShare purchases: private
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